

AAGOSH BANSAL

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Qualifications Summary

A resourceful and results-driven professional with extensive experience leading contract negotiations, obsolescence management, and maximizing profitability, establishing asset management model, managing vendor operations, formulating procurement strategies, and optimizing key resources to achieve organizational objectives.

AREAS OF EXPERTISE

- Strategic Procurement Planning
- Sourcing
- Demand and Supply Planning
- Resource Allocation
- Supplier Management
- Contract Negotiation
- Pricing Strategy
- Supply Chain Analytics
- Supply Chain Management
- Logistics
- Inventory Management
- Import Export Compliances
- Digitization of Supply Chain
- Conflict Resolution
- Cross Functional Team Management.

SKILL SET

Tools: SQL, SAP, ERP, OMP, VBA, Macro, Advance Excel, MS Outlook, Data Analytics, Python, Tableau, Project Planning, Six Sigma

Skills: Procurement, Sourcing, Logistics, Persuader, Negotiations, Collaborative & Relationship Builder, Inventory Management Supply Chain Management, Problem Solving, Project Management, Communication Skills, Supply & Demand Planning.

Professional Experience

Supply Planner Co-op | June 2021 – Present | **JOHNSON & JOHNSON** - NJ, USA

- Maintained Inventory projections and SLOB reports, collaborated with Production Planners to recognize forecast changes, planned appropriate PO changes, successfully met market demand of \$15M
- Prevented sloping of 5 batches which were falsely in restricted use and brought back \$136 million inventory into use.
- Partnered with site planners to expedite & push out open orders, maintained target inventory coverage for 100+ SKUs.
- Supported critical BOM changes, analyzed demand patterns & controlled stock movement to avert compliance issue
- Prevented the stockout of 6 products worth \$11 million by identifying and rectifying false projections in OMP.
- Established supply continuity plan, planned stock transport order to mitigate risk, saved millions of dollars in lost sales & tax.
- Identified drugs for product donations, collaborated with community impact team to provide for countries in need

Graduate Teaching Assistant | Jan 2021 – May 2021 | **UNIVERSITY OF TEXAS AT DALLAS**, TEXAS

- *Courses: Project Management in Engineering and Operations | Capstones Project in Supply Chain Management*

Supply Chain Analyst | Sept 2015 – May 2019 | **RADIANCE OVERSEAS** – INDORE, INDIA

- Lead and executed e-commerce operations projects, including timelines, deliverables, cross-functional partnership management, measurement, and communication. Established hindsight process to measure success and drive continuous improvement.
- Monitored inventory levels to ensure product is arriving and orders are being fulfilled in a timely manner, consistent with communicated customer timelines.
- Overseeing the planning and coordination of e-commerce operations across 3 distribution centers and assist in deploying additional sites as needed.

Education Background

- **Master's in Management Sciences with Specialization in Supply Chain** | 2019-21 University of Texas at Dallas | Dallas, TX
- **Bachelor's of Engineering in Computer Science** | 2015-19 | Medicaps Institute of Science & Technology | Indore, India

Academic Projects

- Google Capstone Project: Integrated, optimized google products to distribute COVID-19 vaccines all over the world.
- Practicalized inhouse supply chain software: from procurement till shipping.

Leadership & Organizations

- Graduate Teaching Assistant at University of Texas at Dallas.
- Student Ambassador for Management Science Program at University of Texas at Dallas.